



ESPRIT

FY 2006/2007 Interim Results

Forward-looking Statement

This presentation and subsequent discussion may contain certain forward-looking statements with respect to the financial condition, results of operations and business of Esprit. These forward-looking statements represent Esprit's expectations or beliefs concerning future events and involve known and unknown risks and uncertainties which could cause actual results, performance or events to differ materially from those expressed or implied in such statements.

FY 06/07 Interim Results Highlights

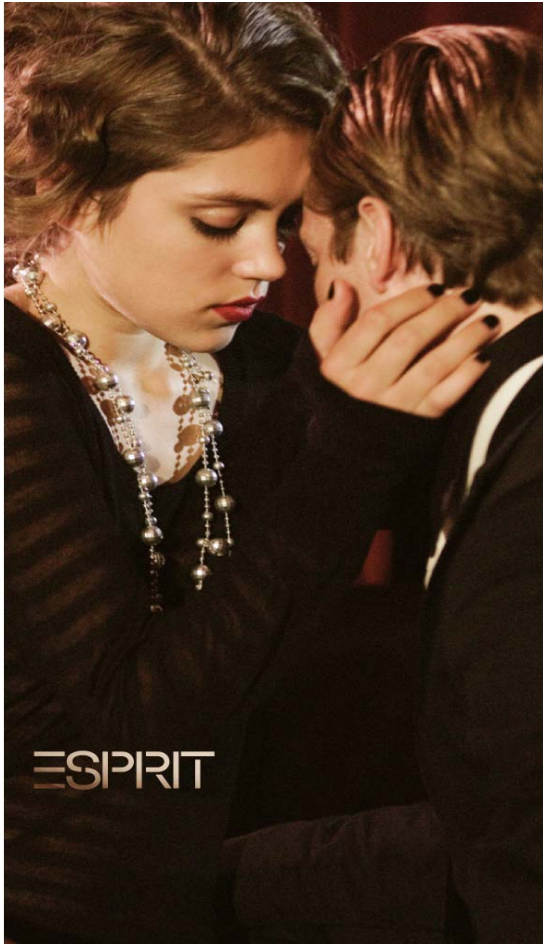
HK\$ mn	6 months ended Dec 31, 06	yoy growth
Turnover	14,590	▲ 23.4%
Operating profit	3,061	▲ 27.1%
Net profit	2,400	▲ 28.1%

▲ yoy hk\$ change



ESPRIT

Enhanced Profit Margins



EBIT margin 21.0% ▲ 0.6% pt

Net profit margin 16.4% ▲ 0.6% pt

Balance Sheet ~ HK\$10 bn Net Assets

Net cash **HK\$3,590 mn** ▲ **45.4%** vs Jun 30, 2006

Interim dividend **HK\$0.70/share** ▲ **40.0%** yoy

Ex-dividend date **March 22, 2007**

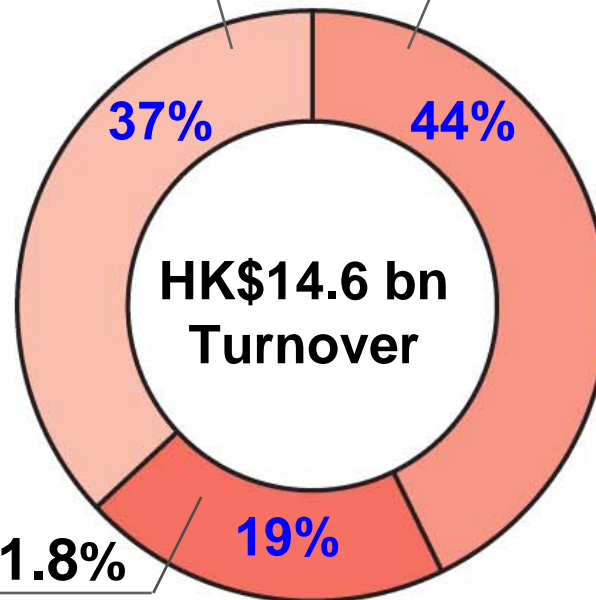
Payment date **April 11, 2007**

▲ yoy hk\$ change

Gaining Momentum in Key Product Divisions

Women's Casual ▲ 22.0%

Other divisions ▲ 17.7%



Men's Casual & Collection 14% ▲ 25.4%

Women's Collection 6% ▲ 14.0%

Kids & edc youth 6% ▲ 11.8%

Shoes 5% ▲ 27.5%

Accessories 5% ▲ 21.6%

Others* 8% ▲ 6.9%

edc ▲ 41.8%

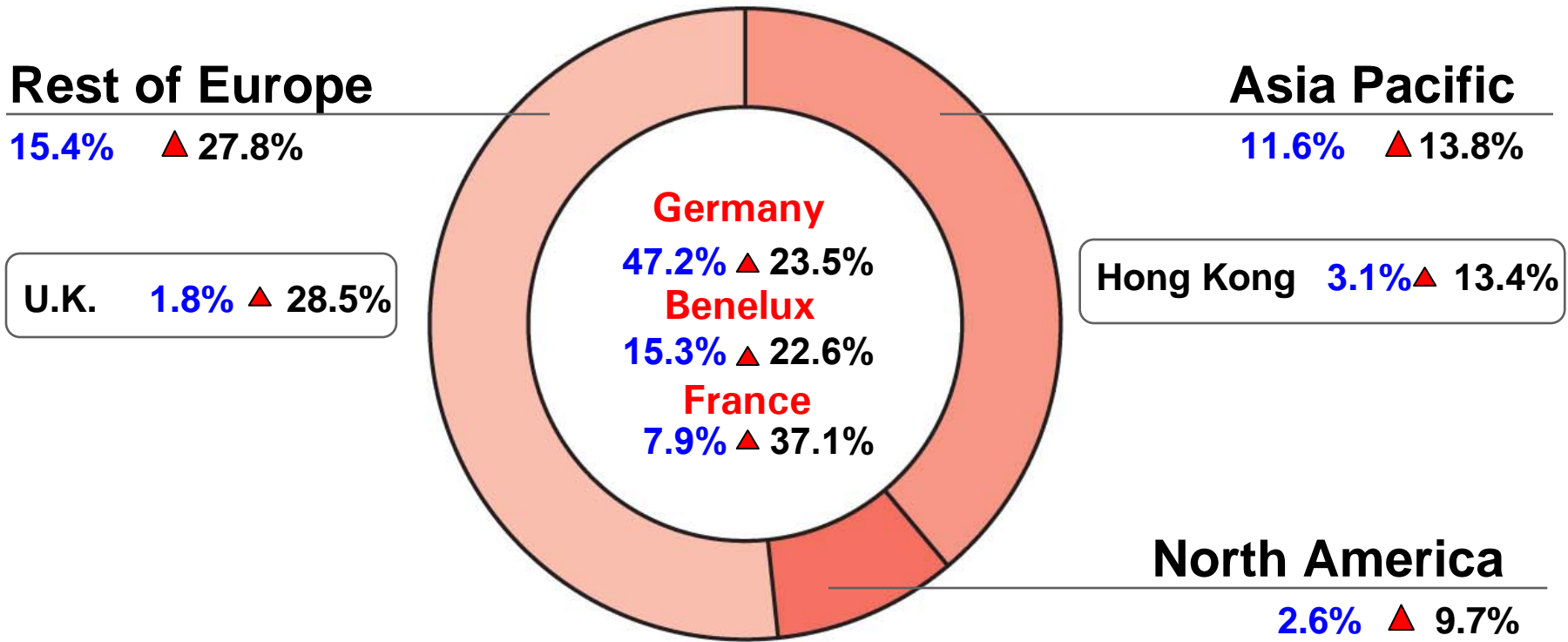
edc-Men 2% ▲ 89.7%

edc-Women 17% ▲ 37.5%

▲ yoy hk\$ change | ■ % of 1H06/07 turnover

* incl. mainly Sports, Bodywear & Red Earth

HK\$2.76 bn Turnover Growth



▲ ▼ yoy hk\$ change | ■ % of 1H06/07 turnover

Double-digit % Growth from Both Channels

Retail

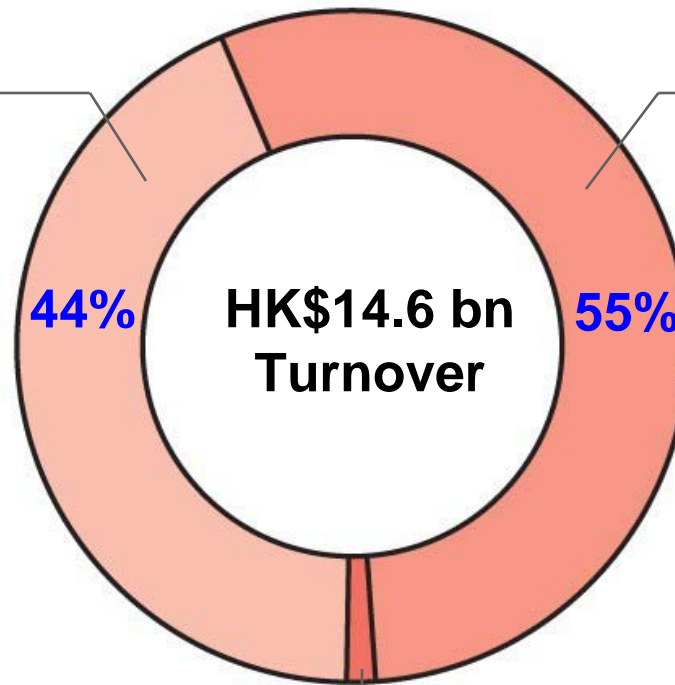
▲ 32.8%

~ 640 POS
over 227,000 sqm

Wholesale

▲ 17.1%

~ 12,000 POS
over 590,000 sqm
controlled-space



Licensing & others 1% ▼7.9%

▲ ▼ yoy hk\$ change | ■ % of 1H06/07 turnover

New Strategic Dimension

RETAIL

EBIT margin ~18%

20%+ comp-store growth

Europe 26%

Asia Pacific 1%

N. America 8%

Group
EBIT margin
21%

WHOLESALE

EBIT margin ~26%

Maintain

healthy profit margin

to drive

long-term growth

Second Half Outlook

Retail

- ~HK\$400 mn capex in 2H06/07 for the opening of 30+ stores totalling over 14,000 sq. m
- Improve store image & visual display
- Right product assortment for every store

Wholesale

- Wholesale order book shows low teens % LCY* growth for Jan – May 2007
- Expansion focus on partnership store format

* LCY - in local currency

Strategic Initiatives

Products

- Give **edc** a unique identity in the market
- NEW **ESPRIT** denim division

Retail Expansion

- Planning to open over 400 stores globally in the next 3 years

Wholesale Expansion

- Targeting to add over 1,000 partnership stores in the next 3 years

Q & A